

We do believe that guides and tour leaders working with us is a part of our success. We do trust them and we do see them as real professionals, doing excellent job with our tours. Our guides and tour leaders are the ones who represent real values of Balticvision and they are the ones who have made our product as a first class product of Multilingual Escorted Tours in the Baltic Sea region. We are pleased to introduce them and add feedbacks we have received from people who have already traveled with Balticvision Multilingual Escorted Tours in The Baltic States, Russia, Poland and Scandinavia.

GUIDE DESCRIPTIONS

Aija Lubeja-Sube, Aija is 57 years and from Riga. Aija has graduated from the History and Philology Faculty of the University of Latvia and is working at the Goethe Institute. Aija has good organizational abilities and a high sense of responsibility. She is very knowledgeable in world history and in Latvian culture. Her free time she usually spends with her family, doing lot of interesting things like discovering Latvia's nature, beekeeping and doing aerobics. Aijas hobbies are: tourism, history, geography, aerobics and apiculture. Aija speaks Latvian, Russian, German and English and is tour-escort for German and English language biking groups.

Guest feedback: "I would like to thank Aija for her excellent job! Time we spent together was brilliant, because of her knowledge of the region and the way she was taking care of us during our trip!"

Lina Mazoniene, Lina is 30 years old, born in Klaipeda and also presently living there. She has studied German language at Klaipeda University and working as a guide is her job and hobby at the same time. She loves nature of the Baltic States and to her opinion, this is one of the best places to come, to see beautiful forests, coastline of the Baltic Sea, lakes and much more. Lina is tour-escort for German and English groups, prefers to work with hiking groups, but is always very interested to work with other tours which includes Klaipeda and Curonian Spit.

Guest feedback: "Lina was great. She made us to love the Baltics and all the treasures these three countries can offer."

Elina Ozolina, Elina is 27 years and from Baldone outside Riga. She has graduated from the Latvian Academy of Culture. Elina has been living in

Germany for a while to improve her language skills, but she is now living in Riga. Elina is an attractive young lady with an active life style and an excellent command of German and English languages. Her mother tongue is Latvian and she also speaks Russian and Spanish. Elina likes traveling a lot and discovering the culture and life style of foreign countries. Elina is tour escort for English and German language groups. **Guest feedback: “Elina was fantastic. She did an amazing job and was always helpful. I’m just wondering – were does she get this never-ending energy?!”** Janis Liekmanis, Janis is 27 years and from Riga. He has bachelor degree in Sociology from the University of Latvia. He is traveling a lot and is spending all his free time in different countries like Belgium, Spain, Germany, and Argentina. Janis is especially interested in politics, geography, nature, economy and modern history of different countries. Janis speaks Latvian, Russian, German, English and Italian. Janis usually works as tour escort for German and English groups and also with Italian groups. **Guest feedback: “Janis was excellent. He’s stories about Latvia were so interesting, he always find the way how make us smile, even we were tired from the long way in the bus.”** Zane Altenburga, Zane is 30 years old. She is born in Smiltene and now living in Riga. Zane has graduated from University of Latvia and has a bachelor degree in German Philology and a major in Literature Science. Zane has also completed Music School and has worked as Organizational Development Manager in BirdLife Latvia. Zane has taking a part in several international activities in countries like Holland, Denmark, Great Britannia, Germany, Spain and Malaysia. Zane speaks Latvian, Russian, German, English and has basic knowledge of Spanish language. Zane loves cycling, literature and modeling clothes. Zane is tour escort for English and German language groups. **Guest feedback: “We have spent the most fantastic time together with Zane. She’s very nice person and her attitude was amazing. I felt like we are the best friends. She was so dynamic – she has great sense of humor, she was helpful, she always was smiling and that keeps the group do the same. Thank you for a wonderful time!”** Nina Lubencova, Nina is 54 years and from Riga. She is graduated from University of Latvia in Italian and Spanish languages. Nina is always joyful and enthusiastic, has a great sense of humor and likes to be well-dressed. Nina spends all her vacations in Italy, in Genoa. She likes reading interesting books, art and gardening. Nina speaks Italian, Spanish, Latvian and English. Her mother language is Russian. Nina is tour escort for Spanish and Italian language groups. **Guest feedback: “Nina is an elegant and enjoyable guide. She had a calm attitude and always was able to find the perfect way to make the trip**

interesting for all of us.”

Davide Mario Pino, Davide is 29 years and originally from Genova, Italy. He has a degree in Russian Philology from the University of Genova. Davide has polished his English language skills in Dublin, Ireland and his Russian skills in Odessa, Ukraine (Odessa) as well he has been studying Spanish in Barcelona. In 2004 Davide re-allocated to Estonia and works as a freelance translator. Davide is a cosmopolite person with a positive live attitude and sense of humor, he likes traveling, reading and playing soccer. Davide is tour escort for Italian and Spanish language groups. ***Guest feedback: “... Davide Pino is the best companion with an excellent knowledge of the foreign languages, above all of the Russian language, he joins preparation and timeliness in the management of the group, and a careful care of the human aspect of the trip.”***

Teresa Karklina, Teresa is 51 year old, graduated Minsk Foreign Language Institute, Spanish faculty. Even primary has been working as a Spanish speaking guide only her passion to Italy and Italian language led to a conclusion to study Italian language and now for past years she has been working with Italian and Spanish speaking groups. Being among the most experienced guides working presently, she is always enthusiastic about new programs, new visits, new ideas how to make her tours even more interesting. During winter time Teresa is living in Spain and traveling around Southern Europe, learning South European way of living to understand better people she is working with during summer time here in Baltics.

Guest feedback: “Teresa is amazing. We would like to travel with Balticvision now also to Poland and Russia where we have not been if we could have Teresa again as our tour leader. We have traveled a lot, all around the world and I can say she is among the best guides I have ever seen. She is able to pay attention to everybody, even we are her 38 people in the group. Thank you Teresa for this amazing week in Baltics. We could never imagine it can be such a fun to spend vacation here.” **Ester Vahtre**, Ester is 53 years and born in Tallinn. She has graduated from the Tallinn University of Technology and holds a master degree in Economics. From 2005 Ester works as lecturer at Tallinn University of Technology teaching international financial management and auditing. During the

summers Ester works as freelance guide. Ester speaks Estonian, Russian, German and English. Ester loves theatres and literature and is also interested in history and sport. Ester is tour escort for English and German language groups.

Guest feedback: " We enjoyed a lot our time in Baltic States...our tour escort Ester was very nice person to be with, she was always positive, precise and helpful, it seems like she could find the time for each member of our group and became a friend for all of us..."

Timofey Kruglikov, Timofey is 45 year old and from St.Petersburg. He has graduated from the History Faculty of St.Petersburg State University. Timofey has also completed the High School of Religion and Philosophy under the Scientists Association. Timofey has been working as a guide since 1992 and is fond of literature and arts. He is a very reliable and has a great sense of humour. Timofey speaks both English and German and works as a tour escort for English and German language groups.

Guest feedback: "Timofey was very attentive to us. On the way to our hotel he told us million things of the city"

Stas Accurio, Stas is 31 and he is living in St.Petersburg. He has graduated from Tourism Faculty of the Academy of Culture in St.Petersburg and been a professional guide began for 10 years. Stas is a specialist in Spanish, Italian and English. He is quite knowledgeable which is very appreciated with guests. His free time he usually spends doing a lot of interesting things like discovering Russian nature, picking up mushrooms and fishing. Stas is a tour escort mainly for Spanish and Italian groups.

Guest feedback: "Excellent guide with much knowledge which he communicated perfectly. Stas showed a brilliant sense of humour and treated us very well"

Elena Vlasova, Elena was born in St.Petersburg 40 years ago. She graduated from St.Petersburg State University in English and German languages. Elena started as a guide in 1992. Her hobbies are music, literature and sports. Elena is rather thoughtful for the guests and attentive to all the details. As a guide with excellent command of German and English languages she is often

demanding with clients. Elena works as a tour escort for German and English language groups.

Guest feedback: "We saw many places we even had never heard about before! Elena was an ideal person to show us around"

Olga Krjukova, Olga is 36 and was born in St.Petersburg. Olga has graduated from the Philology Faculty of St. Petersburg State University. She speaks both German and English, also she has a basic knowledge of French. Her free time Olga spends with her family. According to her guests she is a nice and accurate person. Olga is a tour escort for English and German groups.

Guest feedback: "Our guide Olga gave us precious details of the Russian history and modern life also. Her assistance during our stay is appreciated indeed"

Alla Naumova, Alla is 54 years old and she is from St. Petersburg. Alla is graduated from St.Petersburg Teaching Institute with Spanish and Italian languages. Alla has worked as a professional guide for almost 30 years, she is experienced and youthful at the same time. Alla loves opera, ballet and music theater. Alla is communicative and emotional like most of her Spanish and Italian tourists Alla works as tour escort for Italian and Spanish groups.

Guest feedback: "Alla was great guide. I discovered once again the city and it was possible because of Alla's great job she did. She has been able to explain complicated things in a very easy way, understandable for everybody"